

California Contract Cities Association
Statement of Financial Position
As of March 31, 2024

	<u>Total</u>
ASSETS	
Current Assets	
Bank Accounts	
00 PayPal Bank	77,830.90
1015 CBC Operating Fund #2016	590,433.83
1016 CBC Stormwater Fund #2024	20,591.77
1018 CBC CD #1310	141,856.68
1020 CBC CD #0113	78,965.21
Total Bank Accounts	\$ 909,678.39
Accounts Receivable	
1100 Accounts Receivable	252,303.10
Total Accounts Receivable	\$ 252,303.10
Other Current Assets	
1200 Accounts Receivable Allowance	
1201 Accounts Receivable Allowance	-17,000.00
Total 1200 Accounts Receivable Allowance	-\$ 17,000.00
1202 Prepaid Expenses	
1204 Prepaid FES	16,000.00
Total 1202 Prepaid Expenses	\$ 16,000.00
Total Other Current Assets	-\$ 1,000.00
Total Current Assets	\$ 1,160,981.49
Other Assets	
1600 Sponsorship	
1620 SCAG	4,201.39
1630 USC Price EXEC	4,201.39
Total 1600 Sponsorship	\$ 8,402.78
Total Other Assets	\$ 8,402.78
TOTAL ASSETS	\$ 1,169,384.27
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	143,692.70
Total Accounts Payable	\$ 143,692.70
Other Current Liabilities	
2101 Accrued Revenue	232,150.00
2201 Deferred Revenue	
2203 Unearned City Membership Dues	78,450.00
2205 Unearned Event Income	133,494.58
2206 Unearned Revenue-Golf Tournament	5,880.94
Total 2201 Deferred Revenue	\$ 217,825.52
Total Other Current Liabilities	\$ 449,975.52
Total Current Liabilities	\$ 593,668.22

Long-Term Liabilities		
2914 C/Y Fund Balance Summary Storm Water Fund		20,591.77
Total Long-Term Liabilities	\$	20,591.77
Total Liabilities	\$	614,259.99
Equity		
2997 With Third Party Restrictions		4,382.21
2999 Without Third Party Restrictions		560,115.05
Net Revenue		-9,372.98
Total Equity	\$	555,124.28
TOTAL LIABILITIES AND EQUITY	\$	1,169,384.27

California Contract Cities Association

Statement of Activity

March 2024

	<u>Total</u>
Revenue	
3000 Earned Revenue	
3001 Interest Income - CD	81.36
3100 Earned Membership Dues	
3110 Earned Membership Dues - City Members	30,950.00
3120 Earned Membership Dues - Associate Members	25,450.00
Total 3100 Earned Membership Dues	<u>\$ 56,400.00</u>
Total 3000 Earned Revenue	<u>\$ 56,481.36</u>
Seminar Revenue	
3300 Sacramento Legislative Tour	
3301 Sacramento Legislative Tour - Registration	2,025.00
Total 3300 Sacramento Legislative Tour	<u>\$ 2,025.00</u>
3400 Annual Municipal Seminar	
3401 Annual Municipal Seminar - Registration	0.00
3402 Annual Municipal Seminar - Exhibitor Booth	0.00
3404 Annual Municipal Seminar - Sponsorship	0.00
3410 Annual Municipal Seminar - Golf Registration	0.00
Total 3400 Annual Municipal Seminar	<u>\$ 0.00</u>
3700 LA Advocacy Day Revenue	
3701 LA Advocacy Day Registration	1,318.00
Total 3700 LA Advocacy Day Revenue	<u>\$ 1,318.00</u>
Total Seminar Revenue	<u>\$ 3,343.00</u>
Total Revenue	<u>\$ 59,824.36</u>
Gross Profit	<u>\$ 59,824.36</u>
Expenditures	
Seminar Expenses	
4300 Sacramento Legislative Tour Expenses	2,283.94
4400 Annual Municipal Seminar Expenses	1,529.12
4401 Annual Municipal Seminar - PayPal	30.00
Total 4400 Annual Municipal Seminar Expenses	<u>\$ 1,559.12</u>
4700 LA Advocacy Day Expenses	1,599.43
4701 LA Advocacy Day - PayPal	82.07
Total 4700 LA Advocacy Day Expenses	<u>\$ 1,681.50</u>
Total Seminar Expenses	<u>\$ 5,524.56</u>
Support Service Expenses	
4100 Admin. / Mgmt. Services	50,549.00
4107 QuickBooks Payments Fees	705.49
4130 Accounting	800.00
4140 Postage	2.95
4145 Printing & Supplies - Operating	73.00
4147 Dues & Sponsorships	763.88
4160 Travel & Meetings	
4166 Travel & Meetings - Local	449.69

Total 4160 Travel & Meetings	\$	449.69
4175 Executive Board Expenses		2,584.23
4190 Web/ Online Expenses		62.50
4250 Board of Directors Meeting Expenses		8,005.32
Total Support Service Expenses	\$	63,996.06
Total Expenditures	\$	69,520.62
Net Operating Revenue	-\$	9,696.26
Net Revenue	-\$	9,696.26

California Contract Cities Association
Actual vs budget FY24_P&L
July 2023 - March 2024

	Total		
	Actual	Annual Budget	Over (Under) Budget
Revenue			
3000 Earned Revenue	0.00	0.00	0.00
3001 Interest Income - CD	1,407.76	1,000.00	407.76
3100 Earned Membership Dues	0.00	0.00	0.00
3110 Earned Membership Dues - City Members	278,550.00	369,000.00	-90,450.00
3120 Earned Membership Dues - Associate Members	166,100.21	250,000.00	-83,899.79
Total 3100 Earned Membership Dues	\$ 444,650.21	\$ 619,000.00	-\$ 174,349.79
3200 Committee Revenue	0.00	0.00	0.00
3216 Committee Revenue - City Managers	300.00	0.00	300.00
Total 3200 Committee Revenue	\$ 300.00	\$ 0.00	\$ 300.00
3250 Board of Directors Meeting Revenue	1,050.00	0.00	1,050.00
3251 Board of Directors Meeting Revenue - Registration	6,625.00	0.00	6,625.00
3252 Board of Directors Meeting Revenue - Sponsorships	7,991.98	0.00	7,991.98
Total 3250 Board of Directors Meeting Revenue	\$ 15,666.98	\$ 0.00	\$ 15,666.98
3310 PAC Contributions	-2.21	0.00	-2.21
Total 3000 Earned Revenue	\$ 462,022.74	\$ 620,000.00	-\$ 157,977.26
Seminar Revenue	0.00	0.00	0.00
3300 Sacramento Legislative Tour	0.00	0.00	0.00
3301 Sacramento Legislative Tour - Registration	81,975.00	80,000.00	1,975.00
3302 Sacramento Legislative Tour - Sponsorship	1,500.00	0.00	1,500.00
Total 3300 Sacramento Legislative Tour	\$ 83,475.00	\$ 80,000.00	\$ 3,475.00
3400 Annual Municipal Seminar	0.00	0.00	0.00
3401 Annual Municipal Seminar - Registration	3,225.00	360,000.00	-356,775.00
3402 Annual Municipal Seminar - Exhibitor Booth	0.00	0.00	0.00
3404 Annual Municipal Seminar - Sponsorship	12,400.00	0.00	12,400.00
3410 Annual Municipal Seminar - Golf Registration	1,100.00	0.00	1,100.00
Total 3400 Annual Municipal Seminar	\$ 16,725.00	\$ 360,000.00	-\$ 343,275.00
3500 Fall Educational Seminar	0.00	0.00	0.00
3501 Fall Educational Seminar - FES Registration	84,000.00	63,000.00	21,000.00
3502 Fall Educational Seminar - Sponsorship	10,500.00	0.00	10,500.00
Total 3500 Fall Educational Seminar	\$ 94,500.00	\$ 63,000.00	\$ 31,500.00
3600 City Managers Summit	0.00	0.00	0.00
3601 City Managers Summit - Registration	9,235.00	17,000.00	-7,765.00
3602 City Managers Summit - Sponsorships	4,500.00	0.00	4,500.00
Total 3600 City Managers Summit	\$ 13,735.00	\$ 17,000.00	-\$ 3,265.00
3700 LA Advocacy Day Revenue	0.00	0.00	0.00
3701 LA Advocacy Day Registration	3,298.00	2,500.00	798.00
Total 3700 LA Advocacy Day Revenue	\$ 3,298.00	\$ 2,500.00	\$ 798.00
Total Seminar Revenue	\$ 211,733.00	\$ 522,500.00	-\$ 310,767.00
Total Revenue	\$ 673,755.74	\$ 1,142,500.00	-\$ 468,744.26
Gross Profit	\$ 673,755.74	\$ 1,142,500.00	-\$ 468,744.26
Expenditures			
Seminar Expenses	0.00	0.00	0.00
4300 Sacramento Legislative Tour Expenses	60,023.87	65,000.00	-4,976.13
4301 Sacramento Legislative Tour - Paypal	2,755.73	0.00	2,755.73
Total 4300 Sacramento Legislative Tour Expenses	\$ 62,779.60	\$ 65,000.00	-\$ 2,220.40
4400 Annual Municipal Seminar Expenses	16,729.12	299,000.00	-282,270.88
4401 Annual Municipal Seminar - PayPal	8,622.19	0.00	8,622.19

Total 4400 Annual Municipal Seminar Expenses	\$	25,351.31	\$	299,000.00	-\$	273,648.69
4500 Fall Education Seminar Expenses		53,410.05		40,000.00		13,410.05
4501 Fall Education Seminar - PayPal		4,877.72		0.00		4,877.72
Total 4500 Fall Education Seminar Expenses	\$	58,287.77	\$	40,000.00	\$	18,287.77
4600 Annual City Managers Summit Expenses		13,732.94		16,500.00		-2,767.06
4601 Annual City Managers Summit - PayPal		463.59		0.00		463.59
Total 4600 Annual City Managers Summit Expenses	\$	14,196.53	\$	16,500.00	-\$	2,303.47
4700 LA Advocacy Day Expenses		1,599.43		4,000.00		-2,400.57
4701 LA Advocacy Day - PayPal		188.57		0.00		188.57
Total 4700 LA Advocacy Day Expenses	\$	1,788.00	\$	4,000.00	-\$	2,212.00
Total Seminar Expenses	\$	162,403.21	\$	424,500.00	-\$	262,096.79
Support Service Expenses		0.00		0.00		0.00
4100 Admin. / Mgmt. Services		454,941.00		606,588.00		-151,647.00
4107 QuickBooks Payments Fees		5,750.22		0.00		5,750.22
4108 Bank Charges		92.86		0.00		92.86
4109 Bereavements		0.00		500.00		-500.00
4115 Awards & Gifts		0.00		2,500.00		-2,500.00
4117 Corporate Fees		0.00		125.00		-125.00
4130 Accounting		7,200.00		8,500.00		-1,300.00
4135 Audit and Compliance		-11,151.00		13,000.00		-24,151.00
4136 Other Professional Expenses		100.00		0.00		100.00
4140 Postage		156.24		350.00		-193.76
4145 Printing & Supplies - Operating		-114.10		3,500.00		-3,614.10
4147 Dues & Sponsorships		2,147.22		13,000.00		-10,852.78
4160 Travel & Meetings		0.00		20,000.00		-20,000.00
4166 Travel & Meetings - Local		2,172.72		0.00		2,172.72
4167 Travel & Meetings - Conference		4,323.79		0.00		4,323.79
Total 4160 Travel & Meetings	\$	6,496.51	\$	20,000.00	-\$	13,503.49
4175 Executive Board Expenses		16,443.85		12,000.00		4,443.85
4190 Web/ Online Expenses		2,544.27		2,500.00		44.27
4200 Committees		149.72		1,500.00		-1,350.28
4201 Committees - Marketing		2,993.00		0.00		2,993.00
4211 Committees - City Manager Committee		1,356.08		0.00		1,356.08
Total 4200 Committees	\$	4,498.80	\$	1,500.00	\$	2,998.80
4240 President's Fund		0.00		3,500.00		-3,500.00
4250 Board of Directors Meeting Expenses		31,575.50		30,000.00		1,575.50
Total Support Service Expenses	\$	520,681.37	\$	717,563.00	-\$	196,881.63
Total Expenditures	\$	683,084.58	\$	1,142,063.00	-\$	458,978.42
Net Operating Revenue	-\$	9,328.84	\$	437.00	-\$	9,765.84
Other Expenditures						
4815 Income Tax Expense-State		44.14		0.00		44.14
Total Other Expenditures	\$	44.14	\$	0.00	\$	44.14
Net Other Revenue	-\$	44.14	\$	0.00	-\$	44.14
Net Revenue	-\$	9,372.98	\$	437.00	-\$	9,809.98

California Contract Cities Association
A/R Aging Summary
As of March 31, 2024

	Current	1 - 30	31 - 60	61 - 90	91 and over	Total
Alvarez-Glasman & Colvin					650.00	650.00
Amazon			25,000.00			25,000.00
Athens Services			3,000.00			3,000.00
Avenu Insights & Analytics			2,000.00			2,000.00
Burrtec Waste Industries			2,000.00			2,000.00
Cal Water Service			10,000.00		7,966.98	17,966.98
Calsense			2,000.00			2,000.00
CalTRUST			5,000.00			5,000.00
Central Basin MWD			2,000.00			2,000.00
Citrus Pest and Disease Prevention	1,000.00		2,000.00			3,000.00
City of Avalon					3,200.00	3,200.00
City of Baldwin Park					5,800.00	5,800.00
City of Beverly Hills			50.00			50.00
City of Camarillo					3,200.00	3,200.00
City of Cerritos					6,100.00	6,100.00
City of Cudahy					100.00	100.00
City of Eastvale					4,700.00	4,700.00
City of El Monte					6,100.00	6,100.00
City of Glendora					6,100.00	6,100.00
City of Jurupa Valley					3,200.00	3,200.00
City of La Habra Heights					1,600.00	1,600.00
City of Lancaster					6,100.00	6,100.00
City of Los Angeles					9,600.00	9,600.00
City of Palos Verdes Estates					3,200.00	3,200.00
City of Paramount					225.00	225.00
City of Pomona					6,100.00	6,100.00
City of Rolling Hills					1,700.00	1,700.00
City of Santa Fe Springs					4,000.00	4,000.00
City of Signal Hill					5,000.00	5,000.00
City of South El Monte					4,000.00	4,000.00
City of Vernon					1,750.00	1,750.00
Climatec LLC			5,000.00			5,000.00
Coalition for Responsible Community Development			5,000.00			5,000.00
Collaborate-LA			2,000.00			2,000.00
Commercial Bank of California	1,000.00					1,000.00
CR & R Inc.			2,000.00			2,000.00
Crown Castle			5,000.00		2,000.00	7,000.00
Guardian Health			3,000.00			3,000.00
HDL Companies			2,000.00			2,000.00
Hospital Association of Southern California			2,000.00			2,000.00
Industry Business Council			2,000.00			2,000.00
Joe A. Gonsalves & Son				3,000.00		3,000.00
Kosmont & Associates			2,000.00			2,000.00
L.A. County, Public Works Department	1,000.00					1,000.00
LandCare					2,500.00	2,500.00
Los Angeles County Fire Department	1,875.00					1,875.00
m - Accruals					-1,700.00	-1,700.00
Metro			2,000.00			2,000.00
Metropolitan Water District					3,000.00	3,000.00
Mikey Touhey					1,061.12	1,061.12
MNS Engineers, Inc.			2,000.00			2,000.00
Morales + Morales	2,600.00					2,600.00

NAIOP SoCal			5,000.00		5,000.00
Nastec International Inc.			5,000.00		5,000.00
NLC Service Line Warranty Program by HomeServe	1,000.00				1,000.00
Owens Corning			3,000.00		3,000.00
Pacifica Services, Inc.			2,000.00		2,000.00
PPOA			5,000.00		5,000.00
Securitas Security Services	1,000.00				1,000.00
Siemens			5,000.00		5,000.00
Six Heron			1,500.00		1,500.00
Southern California Association of Governments			5,000.00		5,000.00
Spectrum (Charter)			5,000.00	5,000.00	10,000.00
Starbucks				-7,000.00	-7,000.00
Sunrun			2,000.00		2,000.00
TNT Fireworks				25.00	25.00
Transtech Engineers		4,500.00			4,500.00
Urban Futures			2,000.00		2,000.00
Waste Resources Inc			3,000.00		3,000.00
West Coast Arborist, Inc.	2,500.00		2,000.00		4,500.00
Western States Petroleum Association				5,000.00	5,000.00
TOTAL	\$ 11,975.00	\$ 4,500.00	\$ 132,550.00	\$ 8,000.00	\$ 95,278.10
					\$ 252,303.10